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Henry Hudson Bridge Toll Plaza



Before

After



Please welcome our recent hires:

Fatema Patwary - Payroll Administrator- Finance Department
Terrence McInerery - Project Manager- PEX Team Vulcano
William Martino -Project Manager- PEX Team Duraes

Project Team Updates:

Toscano's PEX Team has completed flood resilience work for the Brookfield Utility Tunnel & Noise Reduction work at the Poletti Power Plant. They are 90% complete at Brooklyn Bridge Park and have turned on permanent power at Battery Park City Marina. They also began permanent generator, basement lighting, and panel replacement work at Coler Hospital.

Vulcano's PEX Team began the fast tracked project for the NYCEDC Citywide Ferry Service. The team also broke ground on our \$15M Parks project.

Duraes' PEX Team completed work at the Henry Hudson Bridge. The team has been working around the clock to finish the cellular network in Grand Central Terminal and in the Park Avenue Tunnel. They have also started the Coler Hospital project as well as the electrical portion of the NYCEDC Citywide Ferry Service project.

Event News:

2017 PJS Texas Hold 'Em Tournament - 28 players from both inside and out of PJS got together on March 25 at PJS HQ for a fun, competitive poker tournament. Four winners shared the "pot." 4th place, Scott Macphearson, winning 10%, 3rd place, Frankie Marino, winning 15%, 2nd place, Dominic Parisi winning 25%, and the 1st place winner, who took home 50% of the pot, was Paul Scariano. Paul donated proceeds from his winnings to Doctors without Borders.

\$50.00 Gift Cards for having the highest Training Session Quiz scores were recently awarded as follows:
 Finance Systems Quiz: Parisi, D., Guski, M., Eisenhardt, L.
 Acquisitions/Procurement Quiz: DeLasho, K., Schurick, N.

NEW PROJECTS:

Coler Hospital - 10.7M
 Lehman College Apex Roof - 6M
 QCC Armstrong Museum 16.1M
 Roy Wilkins Kitchen - 4.3M
 Ferry Terminals Upland - 8.7M

UPCOMING EVENTS:

Training:

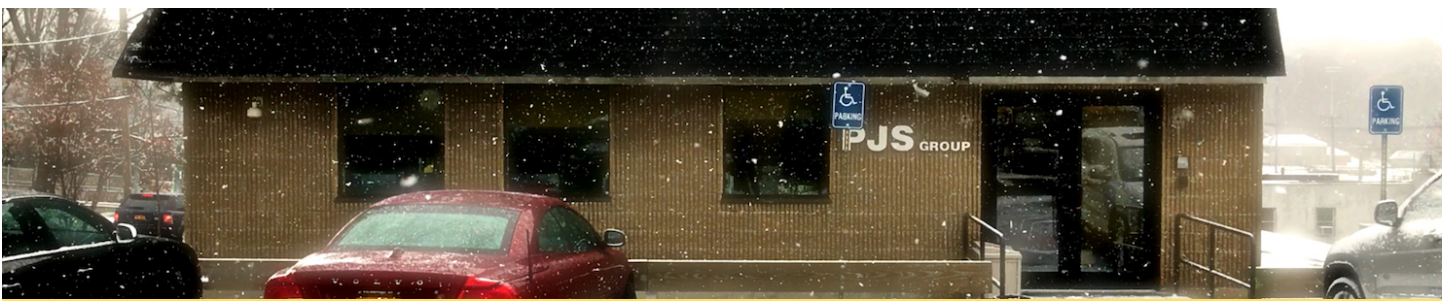
PM Training I 4-26-17
 PM Training II 5-24-17

Social:

Picnic 6-10-17
 Fishing Trip 9-17-17

SAVE THE DATE:

Spartan Race 8-26-2017



OPEN POSITIONS:

Asst. IT Analyst, Civil Superintendent, Estimator/ Jr. Estimator Heavy Const. & Bldg.,
Jr. or Asst. Project Manager, Runner, PEX Buildings

Staff Stuff:

Jennifer Picart has been promoted from Job Cost Manager to Finance Manager.

Vanessa Cornelio has been promoted from Accounts Payable Assistant to Assistant to the VP - Finance.

Congratulations and good luck to all in your new positions!

Industry Stuff:

General Contractors' Association - Paul J. Scariano, Inc. is now a full member of the GCA.

New York Electrical Contractors' Association - PJS Electric, Inc. has been a member since 2001.

These relationships give us great reach and depth into the Tri-State construction market, help manage our union relationships more effectively, and provide many other resources that will aid in our continued success.

Our President and Executive Vice President travelled to Washington, DC on April 4 to attend the Annual NY Roadway and Infrastructure Congressional Reception. Most of our NY State Representative were in attendance and spoke. In particular, Senate Minority Leader, Charles Schumer spoke about the bi-partisan nature of Infrastructure Budgets and Legislation and how both sides of the aisle seem interested in putting forth and approving a 1 Trillion Dollar Infrastructure Bill. Let's hope they can find common ground quickly.

Staff Contributions:

The Newsletter by Paul Scariano

I have been trying to have a company newsletter for most of the 20 years we have been in business. Why, you ask? First, my ego probably lends itself to me wanting to be heard because I'm awesome and people will learn something from me that will make their lives better... no, seriously, I think that a little bit. Second, I like the idea of people understanding my vision, my goals, this lofty idea that I have in my head about what this organization can and should be.

Besides this last batch, I was only able to publish about 3 or 4 newsletters over the 20 years, usually spread apart by years. I could never get it going. Even now, the quarterly newsletter comes out in the following quarter. There is something elusive about the commitment, time, and effort to get it done. I will discuss this with my therapist and my executive coach and will follow up in future newsletters... no seriously, I have a therapist AND an executive coach.

The newsletter gives information, some insight, and hopefully shows a way forward for the immediate future. It should give us a common cause, goal, and purpose. It is a symbol of all that we are, because each issue attempts to show who we are in some way. There is the mechanics; the projects, the people joining us and those moving up (yes, for propaganda purposes, we ignore people who leave us) and then there is the attempt to expose our soul; the events, the training, accomplishments of our staff, and this section itself (propaganda, anyone?)

Lately, in about half of the interviews we have conducted, the interviewee has read our latest newsletter and commented on it. Usually, the comment is that it has helped them understand us better. That always puffs up my ego because that is really the point. It is also why you continue to see newsletters. Now we just need to make sure everyone who already works here is reading them, so that it helps promote our culture and purpose, which will unify us, empower us, and make us an even more effective organization. Please share your like or dislikes with this newsletter, or even better, be the first to come to me and want to write the next "Staff Contributions Section," because, as you can, see I'm running out of things to write about.

Have any suggestions for making this Newsletter better or want to be our next staff contributor, please email naquino@ipjs.com.