

# PJS NEWSLETTER

4th QTR 2015

Editor in Chief - Paul Scariano

Manager - Nicole Aquino

November 15, 2015

**Laura Eisenhardt**, our dedicated Assistant VP - Finance and VP - Bid Administration & Regulatory Compliance has switched departments. Recently, Laura became Deputy Executive Vice President, helping our top Operational Executive, **Dominic Parisi**, in his day to day responsibilities.

She brings her vast experience in operational oversight coupled with her diligent experience in Finance and Administration to our Operations Department. She continues to be our VP - Bid Administration & Regulatory Compliance.



Along with this change, our Finance Department has undergone some responsibility shifting in order to better align everyone to their strengths. We have hired **Lois Urena**, Assistant to the VP - Finance, **Maria Guski**. Lois is taking on some of the responsibilities being left behind by Laura, as well as helping Maria in her day to day duties.



**Mina Min** moved from our Information Systems Department to our Acquisitions Department, where her diligence and efficiency will be put to new challenges helping us “land” jobs and “buy them out.”



NEW PROJECTS:  
WTC VSC Fit Out 26M for G  
RFK Bridge - 15.3M for G, 2.7 for E  
JFK Bollards - 2M for G  
Holland Tunnel - 6.7M for G

## UPCOMING EVENTS:

*Holiday Party*

December 4, 2015 @ Zuppa, 7PM

Training Sessions

PM Systems I 11-18-15

PM Systems II - 12-16-15

*Fishing Trip Winners*

*Biggest Fish: Angel*

*First Keeper and First Kid to Catch: Kelly*

*Most Keepers: Mike & Angel*

Sr. Project Manager **John Duraes** just attained the status of Master Licensed Electrician. Congratulations!

Our **PM Council** has been meeting regularly and coming up with some good stuff to help our Information, Operations, and Finance Departments integrate better and operate more efficiently. The council is made up of one representative from each PEX team, the VP - Information Systems, the Executive Vice President, the Deputy Executive Vice President, the VP - Finance, and the President. We have done some good stuff already and will keep it up.

**PJS Vendor Connect** has been limping along due to several user interface and functional challenges, but we have just begun an new initiative to get it working well and to integrate it fully into our Acquisitions and Operations Departments.

**The PAIR**, or **Performance Analysis Information Report**, has finally been tweaked to a place where it now gives a good representation of how each PEX team, each Project Manager, and the company as a whole are doing. As of October, our overall company score is about 57%. Because scores are lower than anyone would like, we have set a goal for the overall company to reach a score over 90% by June 30, 2016. Many of our issues surround revenue goals not being met and some of those issues are certainly beyond our own control. We need to remember to plan diligently and early, but to also ask for goals to be revised when issues outside of our control pop up.

**Please welcome our recent hires:**

Kenneth DeLasho, VP - Acquisitions - Acquisitions  
Antonio Gargiulo, Project Manager - PEX Team Vulcano  
Nick Schurick, Sr. Civil Estimator - Acquisitions  
Nicole Aquino, Executive Assistant to the President  
Lynn Nixon, HR Manager - Human Resources  
Lois Urena, Assistant to the VP - Finance, Finance  
Vishal Ramsaran, IT Systems Analyst - Info. Systems  
Julie Novalle, Project Engineer - PEX Team Vulcano  
Nathalie Adams, Sr. Designer - Operations  
Anthony Casarella, Intern - Acquisitions  
Baljit Singh, Project/Quality Eng. - PEX Team Toscano  
Anthoanete Guzman, Procurement Coord. - Acquisitions  
Valerie Visconti, Admin. Assistant - PEX Team Toscano  
Audiel Guzman, Runner- Operations  
Robert Cerrato, Sr. Project Manager- PEX Team Toscano

**Luca Toscano, John Murphy**, and their team have been hard at work completing the new Substation and Shore Power Station at Pier 12 in Brooklyn. On November 12, 2015, the Short Power Station was connected to and synced up with its second ship, the Queen Mary II. This project allows ships in port to shut down their own generators, saving fuel and helping the environment. This is the first such facility in the North East.

**Luca Toscano, Tarek Ismail**, and their team, just completed the platform edge replacement for the 50th Street station. The bulk of the work was done during two 54 hour General Orders. It was a feat of orchestral proportions to get it done so that

commuters could be safely walking over those edges on Monday morning. Well Done!

The structural steel and mechanical equipment were recently lifted to the new 4th Floor penthouse we are building at the Henry Hudson Bridge Administration Building. **John Vulcano, Gerrod McDaniel**, and their team have hit a great milestone and continue to speed the project along.

**Steve Bulfaro** and his team recently commissioned CBH 74 & 74A and they are now powering a portion of the Jamaica Line in Brooklyn. Great job to Stephen Bulfaro and team for pulling it off!

**Stephen Bulfaro, John Duraes**, and their team have been hard at work getting ready to install Generators at the NYC Bus Depots project. They should be in place by the end of the year!

**Stephen Bulfaro, Leslie Betancourt**, and their team have recently commissioned the CCTV systems on the 3 Staten Island Bridges.

**Staff Contributions:**

**Leadership by Paul Scariano**

Leadership, in some form, is what drives us all and everything we do (or don't do.) Leadership can be passive; leading by example, showing others how to get things done by doing them, simply being a kind person, etc... or it can be overt and dynamic, "here's the dream, the goal, and here's how we are going to get there."

You are a leader in some way, whether you realize it or not; a parent, a friend, a manager, an executive, a superintendent, a foreman, or simply because you are a colleague and people see and depend on you. The world needs good leaders because without good leaders, people will follow the bad ones.

Be a leader; any type, passive, overt, whatever; but be a good leader. Lay the plan, set it up, get people behind it, remove obstacles, deal with problems, support, look after, and help others.

When things go screwy, don't sink, rise up and raise those around you up too. We define ourselves and are defined by others much more by how we handle problems than how we handle having none... and have fun while you're doing it. The world will be a better place and so will PJS.

**OPEN POSITIONS:**  
Safety Engineers, Superintendents  
PEX Administrative Assistant  
*Please contact Lynn Nixon with any referrals or suggestions.*